

TSE

EXECUTIVE SEARCH

Founded 2003

Global Reach

20+ Years

*Contingency-based
for new clients*

Michael Tal Sharon
Managing Partner

(732) 690-2709
tseworldwide.com

Your Partner in Elite Talent Acquisition

TSE Executive Search connects world-class organizations with exceptional talent — from seed-stage startups to global Pharma, Biotech, Financial Services, and Technology leaders.

www.tseworldwide.com

A Global, Consultative Talent Acquisition & Executive Search Firm

Founded 2003. Built on relationships.

TSE is a global, consultative talent acquisition firm with a 20+ year track record of placing top talent across diverse industries and functions.

1 Our Origin

Founded in 2003, TSE grew from a foundation of prestigious consulting client relationships. We've nurtured those professionals as a trusted advisor throughout their careers — from junior consultant to C-suite.

2 Our Reach

We've partnered with companies from seed stage to the largest organizations in the world across Biotech, Pharma, MedTech, Technology, Media, Insurance, Financial Services, and Fintech — across the US, Europe, and Asia.

3 Our Promise

Whether you're looking for the best and brightest for your team, or beginning to explore your next opportunity — we bring the network, expertise, and relationships to make it happen.

The network that makes the difference.

Elite talent isn't browsing job boards. They take our call — because we've spent 20+ years earning that trust.

2003

Year Founded

20+

Years of Experience

2,000+

Elite Candidates

Global

US, Europe & Asia

- **Trusted Advisor** — We remain advocates for candidates throughout their careers — not just during a search.

- **Consultative Approach** — We don't just fill roles. We partner with you to understand culture, strategy, and success.

- **Contingency Model** — New clients work with us on contingency — low risk, high reward for your organization.

- **Seed to Global Scale** — From early-stage NewCos to Fortune 500 companies — we've done it all.

Where we work.

INDUSTRIES

- Biotech / Pharma / MedTech
- Rare Disease
- Technology, Media & Telecom (TMT)
- Financial Services & Fintech
- Insurance
- Investment Banking
- Venture Capital & Private Equity
- Healthcare & Hospital Systems
- Management & Strategy Consultancies
- Defense Tech

FUNCTIONAL AREAS

- C-Suite (CEO, COO, CFO, CMO, CBO)
- Corporate Strategy & Development
- Business Development & Licensing (BD&L)
- Commercial Strategy & Marketing
- Market Access & Managed Care
- Clinical Development & Medical Affairs
- Regulatory Affairs
- Program Management
- Commercial Analytics & Forecasting
- Data Science & GenAI
- Transformation & GTM Strategy

Recent searches — June 2026

[View All Roles →](#)

Sr. Director, Corporate Strategy & New Product Planning
Bay Area, CA

Oncology /
Strategy

Director of New Product Planning
Bay Area, CA

Oncology

Oncology, Director of Clinical Development
Bay Area, CA

Clinical /
Oncology

Senior Director of Business Development
Remote

BD&L /
Immunology

Sr. Director, Business Development & Operations
Flexible

BD&L /
Operations

VP of Strategic Growth Initiatives
NJ / NYC

Strategy

Executive Director, Program Management
Drug Development

CMC / Operations

Chief Business Officer (CBO)
Executive

C-Suite

Head of Clinical Operations
Biotech Start-up

Clinical

SVP, Clinical Development – Cell Therapies
Executive

Cell Therapy

OUR PROCESS

How we deliver results.

A rigorous, relationship-first approach — refined over two decades to find people who aren't looking, but who are exactly right.

01

Discovery

Deep dive into your organization, culture, team dynamics, and the genuine definition of success for the role.

02

Network Access

We activate 2,000+ trusted relationships. People who take our call — not job boards.

03

Vetting

Rigorous screening against your criteria. Only the most qualified candidates reach you.

04

Placement

We manage the close — offer, negotiation, and onboarding — for a smooth, successful landing.

Specialists where the stakes are highest.

TSE has deep experience across the most complex rare disease indications — from first-in-class programs to commercial launch.

Metabolic Diseases

Lysosomal Storage Disorders (LSDs)

Rare Neurodegenerative Diseases

Autoimmune Conditions

Rare Oncology Indications

ROLES PLACED — C-SUITE

- CEO / COO / CFO / CMO
- CBO, SVP & VP of BD&L
- VP, Clinical Development
- VP, Medical Affairs & Regulatory

ROLES PLACED — COMMERCIAL

- VP, Marketing & Market Access
- VP, Commercial Analytics
- Director, Corporate Strategy
- E/D Program Mgmt & Forecasting

We go where great talent lives.

TSE has placed talent across nearly every major US market, as well as key locations across Europe and Asia.

United States

Bay Area · Boston · NYC / NJ · Chicago · Philadelphia · San Diego · Seattle · Research Triangle · Houston

Europe

London · Zurich · Basel · Amsterdam · Paris · Munich

Asia

Singapore · Tokyo · Shanghai · Hong Kong

Clients range from seed-stage NewCos to the largest Pharma, Biotech, Financial Services, and Technology companies in the world.

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Global Reach

20+ Years

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LinkedIn: TSE Executive Search

Let's build something exceptional together.

Whether you're looking to make a critical hire or exploring your next career move — TSE has the network, the expertise, and the relationships to make it happen.

[Start a Search →](#)

[Our Careers](#)

WHAT WE PLACE

C-Suite

VP-Level

Director

Rare Disease

BD&L

Analytics

Strategy

GenAI